Encounters - Bernalillo County
For the eight months ended February 29, 2008

<table>
<thead>
<tr>
<th>Source</th>
<th>Bernalillo County Encounters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charity Care - Bernalillo County</td>
<td>53,236</td>
</tr>
<tr>
<td>EMSA</td>
<td>652</td>
</tr>
<tr>
<td>IHS</td>
<td>1,805</td>
</tr>
<tr>
<td>Medicaid</td>
<td>103,217</td>
</tr>
<tr>
<td>Medicare</td>
<td>50,923</td>
</tr>
<tr>
<td>Uninsured</td>
<td>35,882</td>
</tr>
<tr>
<td>HMO’s &amp; Insurance</td>
<td>80,866</td>
</tr>
<tr>
<td>All Other</td>
<td>15,817</td>
</tr>
<tr>
<td><strong>Total Encounters</strong></td>
<td><strong>342,398</strong></td>
</tr>
</tbody>
</table>

| First Choice and Partners in Health Encounters | 11,512 |
| Native American Encounters              | 22,610 |

Encounters - Bernalillo County consist of Inpatients and Outpatients who provided a Bernalillo County zip code during their registration. Categories are based on Primary Payer Code. Native American Encounters are based on race as provided during registration, are not restricted to only Bernalillo County zip codes and could be duplicate of the Bernalillo encounters by payer above.
Statistics on Health Care Performance

Statistics on health care performance from The Joint Commission is below.

Quality Report

Summary of Quality Information

Accreditation

Accreditation

This organization is in full compliance with all applicable standards.

Special Study Awards

The Joint Commission's Quality Check

Quality Report Content

- Summary of Quality Information
- Accredited Programs
- National Patient Safety Goals and National Quality Improvement Goals
- Other Services
- Historical Reports
- Organizations
- Compliance
- Download Print Report
- Download Print Data
- Quality Report User Guide
- Frequently Asked Questions

Quality Check

- Consumer Survey
- Accredited Services

Additional Links

- The Joint Commission
- Patient Safety Center

Symbol Key

- The organization achieved the total possible points
- The organization did not achieve the number of points necessary to achieve the total possible points
- This organization's performance is on the frontiers of known health care practices or those that are in the process of being adopted
- The organization's performance is not at the forefront of known health care practices or those that are in the process of being adopted

National Patient Safety Goals and National Quality Improvement Goals

Programs

- Behavioral Health Care
- Home Care
- Hospital

Behavioral Health Care

2005 National Patient Safety Goals (one box)

Home Care

2005 National Patient Safety Goals (one box)

Hospital

2008 National Patient Safety Goals (two boxes)

National Quality Improvement Goals

- Heart Attack Care (two boxes)
- Heart Failure Care (two boxes)

Preceding Care (two boxes)

- The Joint Commission only reports measures endorsed by the National Quality Forum.
- Data reflects the organization's adherence to the National Patient Safety Goals.
### Financial Assistance to Patients by County

**For the eight months ended February 29, 2008**

<table>
<thead>
<tr>
<th>County</th>
<th>Charity Care Cost</th>
<th>Uninsured Cost</th>
<th>Total Uncompensated Care Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bernalillo</td>
<td>$40,331,084</td>
<td>$23,217,875</td>
<td>$63,548,959</td>
</tr>
<tr>
<td>Catron</td>
<td>19,677</td>
<td>10,491</td>
<td>30,168</td>
</tr>
<tr>
<td>Chaves</td>
<td>75,830</td>
<td>348,051</td>
<td>423,880</td>
</tr>
<tr>
<td>Cibola</td>
<td>400,050</td>
<td>557,449</td>
<td>957,498</td>
</tr>
<tr>
<td>Colfax</td>
<td>63,344</td>
<td>46,371</td>
<td>109,715</td>
</tr>
<tr>
<td>Curry</td>
<td>65,703</td>
<td>61,477</td>
<td>127,181</td>
</tr>
<tr>
<td>De Baca</td>
<td>21</td>
<td>768</td>
<td>789</td>
</tr>
<tr>
<td>Dona Ana</td>
<td>232,889</td>
<td>954,319</td>
<td>1,187,208</td>
</tr>
<tr>
<td>Eddy</td>
<td>153,926</td>
<td>108,694</td>
<td>262,619</td>
</tr>
<tr>
<td>Grant</td>
<td>77,310</td>
<td>82,574</td>
<td>159,885</td>
</tr>
<tr>
<td>Guadalupe</td>
<td>97,752</td>
<td>97,125</td>
<td>194,877</td>
</tr>
<tr>
<td>Harding</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Hidalgo</td>
<td>11,189</td>
<td>35,713</td>
<td>46,902</td>
</tr>
<tr>
<td>Lea</td>
<td>43,757</td>
<td>91,518</td>
<td>135,275</td>
</tr>
<tr>
<td>Lincoln</td>
<td>171,556</td>
<td>79,982</td>
<td>251,538</td>
</tr>
<tr>
<td>Los Alamos</td>
<td>33,961</td>
<td>23,744</td>
<td>57,705</td>
</tr>
<tr>
<td>Luna</td>
<td>93,495</td>
<td>489,871</td>
<td>583,366</td>
</tr>
<tr>
<td>McKinley</td>
<td>464,525</td>
<td>557,026</td>
<td>1,021,551</td>
</tr>
<tr>
<td>Mora</td>
<td>18,419</td>
<td>39,185</td>
<td>57,605</td>
</tr>
<tr>
<td>Otero</td>
<td>80,452</td>
<td>88,350</td>
<td>168,801</td>
</tr>
<tr>
<td>Quay</td>
<td>53,096</td>
<td>43,545</td>
<td>96,641</td>
</tr>
<tr>
<td>Rio Arriba</td>
<td>78,317</td>
<td>454,485</td>
<td>532,802</td>
</tr>
<tr>
<td>Roosevelt</td>
<td>10,276</td>
<td>5,977</td>
<td>16,253</td>
</tr>
<tr>
<td>San Juan</td>
<td>296,111</td>
<td>787,936</td>
<td>1,084,047</td>
</tr>
<tr>
<td>San Miguel</td>
<td>77,955</td>
<td>81,583</td>
<td>159,538</td>
</tr>
<tr>
<td>Sandoval</td>
<td>1,204,413</td>
<td>1,818,865</td>
<td>3,023,279</td>
</tr>
<tr>
<td>Santa Fe</td>
<td>327,785</td>
<td>1,228,084</td>
<td>1,555,869</td>
</tr>
<tr>
<td>Sierra</td>
<td>46,411</td>
<td>49,111</td>
<td>95,522</td>
</tr>
<tr>
<td>Socorro</td>
<td>296,429</td>
<td>282,748</td>
<td>579,177</td>
</tr>
<tr>
<td>Taos</td>
<td>202,603</td>
<td>310,462</td>
<td>513,065</td>
</tr>
<tr>
<td>Torrance</td>
<td>321,976</td>
<td>393,036</td>
<td>715,012</td>
</tr>
<tr>
<td>Union</td>
<td>741</td>
<td>1,977</td>
<td>2,717</td>
</tr>
<tr>
<td>Valencia</td>
<td>1,493,901</td>
<td>2,195,505</td>
<td>3,689,406</td>
</tr>
<tr>
<td>Out Of State</td>
<td>-</td>
<td>2,188,318</td>
<td>2,188,318</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$46,844,952</strong></td>
<td><strong>$36,732,215</strong></td>
<td><strong>$83,577,167</strong></td>
</tr>
</tbody>
</table>
UNM Care & UNM Care Initiative (UNMCI) Enrollment
As of February 2008

<table>
<thead>
<tr>
<th>Category</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNM Care *</td>
<td>21,281</td>
</tr>
<tr>
<td>UNMCI</td>
<td>8,805</td>
</tr>
<tr>
<td>Patients Assigned to First Choice</td>
<td>11,653</td>
</tr>
</tbody>
</table>

* UNM Care includes 658 Native American Enrollees as of 02/29/08.
Emergency Services
For the twelve month period ending February 29, 2008

Patients left without being seen

Average Arrival to Disposition
## Number of FTE’s and Retention Report
For the eight months ended February 29, 2008

<table>
<thead>
<tr>
<th>Category</th>
<th>Number of FTE's as of June 2007</th>
<th>Number of FTE's as of Feb 2008</th>
<th>Hires</th>
<th>Terms</th>
<th>Rolling Retention Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>RN's</td>
<td>1,073</td>
<td>1,354</td>
<td>187</td>
<td>105</td>
<td>87.10%</td>
</tr>
<tr>
<td>Pharmacy</td>
<td>86</td>
<td>104</td>
<td>28</td>
<td>9</td>
<td>83.84%</td>
</tr>
<tr>
<td>Pulmonary</td>
<td>54</td>
<td>60</td>
<td>11</td>
<td>6</td>
<td>86.21%</td>
</tr>
<tr>
<td>Physical Therapists</td>
<td>38</td>
<td>39</td>
<td>4</td>
<td>3</td>
<td>89.68%</td>
</tr>
<tr>
<td>Radiology Techs</td>
<td>122</td>
<td>137</td>
<td>21</td>
<td>8</td>
<td>87.25%</td>
</tr>
</tbody>
</table>

**NOTE:** The number of fte’s for selected categories is listed above; however, it should be noted that the retention rate is calculated using the headcount for each respective category.
UNM HOSPITAL

Statements of Net Assets

February 29, 2008 and June 30, 2007

<table>
<thead>
<tr>
<th>Assets</th>
<th>February 2008</th>
<th>June 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash and cash equivalents</strong></td>
<td>$ 69,350</td>
<td>54,312</td>
</tr>
<tr>
<td>** Marketable securities**</td>
<td>31,469</td>
<td>29,048</td>
</tr>
<tr>
<td><strong>Receivables:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patient, net</td>
<td>48,756</td>
<td>48,469</td>
</tr>
<tr>
<td>University of New Mexico</td>
<td>6,870</td>
<td>2,394</td>
</tr>
<tr>
<td>Estimated third-party payor settlements</td>
<td>11,734</td>
<td>10,373</td>
</tr>
<tr>
<td>Bernalillo County treasurer</td>
<td>3,228</td>
<td>980</td>
</tr>
<tr>
<td><strong>Total Net Receivable</strong></td>
<td>70,588</td>
<td>62,216</td>
</tr>
<tr>
<td><strong>Other</strong></td>
<td>10,944</td>
<td>14,258</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>182,351</td>
<td>159,834</td>
</tr>
<tr>
<td><strong>Noncurrent assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Assets whose use is limited:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Held by Trustee</td>
<td>28,932</td>
<td>26,616</td>
</tr>
<tr>
<td>By UNM Hospital Clinical Operations Board</td>
<td>9,567</td>
<td>9,283</td>
</tr>
<tr>
<td><strong>Intangible asset</strong></td>
<td>5,831</td>
<td>6,197</td>
</tr>
<tr>
<td>Capital assets, net</td>
<td>284,534</td>
<td>284,772</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>511,214</td>
<td>486,701</td>
</tr>
</tbody>
</table>

**Liabilities**

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>February 2008</th>
<th>June 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>23,141</td>
<td>25,474</td>
</tr>
<tr>
<td>Payable to University of New Mexico</td>
<td>11,455</td>
<td>11,092</td>
</tr>
<tr>
<td>Estimated third-party payor settlements</td>
<td>16,329</td>
<td>16,164</td>
</tr>
<tr>
<td>Due to affiliates</td>
<td>13,377</td>
<td>12,459</td>
</tr>
<tr>
<td>Interest payable bonds</td>
<td>1,520</td>
<td>4,590</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>6,377</td>
<td>47</td>
</tr>
<tr>
<td>Other accrued liabilities</td>
<td>28,233</td>
<td>25,555</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>100,433</td>
<td>95,381</td>
</tr>
<tr>
<td>Bonds payable</td>
<td>193,450</td>
<td>195,767</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>293,883</td>
<td>291,148</td>
</tr>
</tbody>
</table>

**Net Assets**

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>February 2008</th>
<th>June 2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Restricted for expendable grants, bequests, and contributions</td>
<td>1,969</td>
<td>1,939</td>
</tr>
<tr>
<td><strong>Unrestricted</strong></td>
<td>215,363</td>
<td>193,614</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>$ 217,332</td>
<td>195,553</td>
</tr>
</tbody>
</table>
UNM HOSPITAL
Statements of Revenues, Expenses, and Changes in Net Assets
For the eight months ended February 29, 2008

(In Thousands)

<table>
<thead>
<tr>
<th></th>
<th>February 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating revenues:</td>
<td></td>
</tr>
<tr>
<td>Net patient service</td>
<td>$ 285,515</td>
</tr>
<tr>
<td>State and Local Contracts and Grants</td>
<td>1,062</td>
</tr>
<tr>
<td>Other</td>
<td>3,250</td>
</tr>
<tr>
<td><strong>Total operating revenues</strong></td>
<td><strong>289,827</strong></td>
</tr>
<tr>
<td>Operating expenses:</td>
<td></td>
</tr>
<tr>
<td>Employee Compensation</td>
<td>144,623</td>
</tr>
<tr>
<td>Benefits</td>
<td>27,990</td>
</tr>
<tr>
<td>Medical services</td>
<td>51,314</td>
</tr>
<tr>
<td>Medical supplies</td>
<td>50,348</td>
</tr>
<tr>
<td>Depreciation</td>
<td>18,998</td>
</tr>
<tr>
<td>Equipment</td>
<td>13,234</td>
</tr>
<tr>
<td>Occupancy</td>
<td>6,924</td>
</tr>
<tr>
<td>Purchased services</td>
<td>12,004</td>
</tr>
<tr>
<td>Other supplies</td>
<td>4,761</td>
</tr>
<tr>
<td>Other</td>
<td>3,447</td>
</tr>
<tr>
<td><strong>Total operating expenses</strong></td>
<td><strong>333,643</strong></td>
</tr>
<tr>
<td><strong>Operating loss</strong></td>
<td><strong>(43,816)</strong></td>
</tr>
<tr>
<td>Nonoperating revenues (expenses):</td>
<td></td>
</tr>
<tr>
<td>Bernalillo County Mill Levy</td>
<td>46,336</td>
</tr>
<tr>
<td>State appropriation</td>
<td>3,925</td>
</tr>
<tr>
<td>Investment income (dividends, gains and losses)</td>
<td>5,629</td>
</tr>
<tr>
<td>Interest Expense</td>
<td>(5,809)</td>
</tr>
<tr>
<td>Bond Issuance and Mortgage Ins</td>
<td>(1,054)</td>
</tr>
<tr>
<td>Critical Care Wing Demolition</td>
<td>(2,100)</td>
</tr>
<tr>
<td>Land and Permanent Fund</td>
<td>471</td>
</tr>
<tr>
<td>Bequests and contributions</td>
<td>1,120</td>
</tr>
<tr>
<td>Other</td>
<td>(11)</td>
</tr>
<tr>
<td>Cigarette Tax Revenue</td>
<td>17,087</td>
</tr>
<tr>
<td><strong>Net nonoperating revenues</strong></td>
<td><strong>65,592</strong></td>
</tr>
<tr>
<td><strong>Increase in net assets</strong></td>
<td><strong>21,778</strong></td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>195,553</td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$ 217,331</strong></td>
</tr>
</tbody>
</table>